

Executive Director's Desk



Greetings Community Investors!

As I write this introductory message for our Annual Report FY2020-2021, we continue to deal with the COVID-19 Pandemic. No one anticipated the extent of this world crisis when the initial shut down occurred in March 2020. Yet, we continue to persevere, adapt, and be positive.

The 2020-2021 Fiscal Year started off with our Workplace Giving Campaigns held virtually because employees were working from home, delay of our Campaign Kickoff Golf Outing from the summer until the fall, and many missed opportunities to engage with our loyal donors in person. Our LIVE

UNITED Day of Service was held in September 2020 with many COVID-19 adjustments and our 2021 Campaign Celebration was held outdoors under a tent on a beautiful late afternoon in June. We adapted and adhered to COVID-19 protocols to keep everyone safe. Through it all, we continued to rely on our loyal, committed supporters who understood that during a pandemic, the efforts of the United Way of Washington County were needed more than ever!

We recognize and are grateful for our community supporters, *our community investors*. These individuals, organizations, and corporations understand and generously support our efforts to make an impact in our community. We could not have this year, and absolutely cannot in the years to come, fulfill our mission without your support. ***Thank you!***

No matter how your philanthropic support was directed in FY2020-2021, whether to our Community Impact Fund or through donor designation, be assured that your generous investment made a difference. In the FY2020-21 Campaign, \$236,079 was reinvested through our Community Impact Fund that focused on education, financial stability, and health of our community members. In all, 36 programs were funded by the Community Impact Fund - *an increase from 31 programs in the previous fiscal year*. In addition, \$151,155 was raised and redistributed as directed by donor designations including those directed to specific charities through other United Ways. The remaining amount, \$113,779 was funneled to other United Ways' specific programs.

On behalf of our admin staff and board of directors, *who serve with purpose for the betterment of our Washington County Community*, we express our sincere appreciation to you, our community investors for your support. We thank you for sharing in our 95-year commitment to help those in need in Washington County. Together, we are fulfilling the United Way of Washington County's mission: *to unite people, resources, and organizations to improve lives in Washington County*.

With gratitude,

P. Ann Hrabik

P. Ann Hrabik, MBA, CFRE
Executive Director

Board of Directors

FY 2020-2021

Chair

Cynthia Dorazio, AVP/Training Manager, Washington Financial Bank

Treasurer

Gary Kissinger, C.P.A., Partner, Palermo/Kissinger & Associates, P.C.

Secretary

Janet McQuaid, Esq., Senior Counsel, Babst Calland, P.C.

Immediate Past Chair

Jim Lyle, Business Development Manager, Moody and Associates, Inc.

Vice Chair Community Services

Harlan G. Shoher Jr., Community Member, Past Washington County Commissioner

Vice Chair Resource Development

Ted Gallagher, Esq., Assistant General Counsel, NiSource Inc./Columbia Gas of PA and MD

Vice Chair of Administration

C. Joe Willebrand, President, Sta-Pure Systems, LLC

Danielle Beichner Cornell, Director of Logistics & International Sales, AccuTrex Products, Inc.

Craig Cowieson, Project Operations – Project Cost, Songer Services, Inc.

Sheila Cowieson, Sr. Vice President/Market Executive, Community Bank

Jim Cannon, Regional External Affairs, First Energy/West Penn Power

Natalie Gloady, Digital Strategy Manager of the Observer-Reporter's Reimagine Main Street

Tiffani Gottschall, Ph.D Associate Professor of Economics in the Department of Economics and Business Administration at Washington & Jefferson College

Tom Loadman, Retired, Koppers Inc.

Drew Medva, Global Project Manager, UPS

Pam Selker Rak, MA, President, CommuniTech, LLC

Justin Rubenstein, Esq., Attorney, Steptoe & Johnson PLLC

Lori Szallar, VP/Human Resources Manager, Washington Financial Bank

Jeff Walentosky, President, Moody and Associates, Inc.

Executive Director

P. Ann Hrabik, MBA, CFRE

Our Mission

To unite people, resources and organizations to improve lives in Washington County.

Our Vision

The United Way of Washington County envisions a community where everyone achieves their human potential through education, financial stability and healthy lives.

Community Impact Funded Programs

EDUCATION

ARC Human Services	Camp Laugh-A-Lot	\$3,400.00
Big Brothers and Big Sisters	STEAM Youth Mentoring Program at Wash	\$2,500.00
Blueprints	Getting Ahead	\$10,992.00
Blueprints	Early Childhood Resiliency Curriculum	\$4,000.00
Blueprints	Foster Care Extracurricular Activities Program	\$2,492.00
Boy Scouts of America	Scouting Program for Underserved Youth	\$1,100.00
Connect Inc. (SPHS)	The Incredible Years Parent Training Program	\$2,250.00
Domestic Violence Services of SWPA	Dating Violence Prevention	\$3,000.00
Literacy Council of SW PA	Education Program and Classroom Support	\$14,004.00
Pathways Foundation of SW PA	Residential Program	\$4,000.00
SPHS CARE Center	STTARS Program	\$4,000.00
Transitional Employment Consultants	Transition from School to Work Program	\$6,000.00
Transitional Employment Consultants	Supported Employment Program	\$7,000.00
Wesley Family Services	Foster Grandparents Program	\$4,000.00
Washington Health System	Teen Outreach ECHO	\$14,004.00
Washington Health System	Teen Outreach Peer Ed	\$3,000.00

→ **\$85,742.00**

FINANCIAL STABILITY

American Red Cross of SWPA	Disaster Cycle Services	\$9,000.00
Blueprints	Financial Capabilities Center	\$9,000.00
Blueprints	Career Development	\$7,000.00
Blueprints	Home Ownership	\$6,000.00
Catholic Charities	Basic Needs Assistance	\$8,500.00
Connect Inc. (SPHS)	Family Shelter	\$15,000.00
Connect Inc. (SPHS)	Crossing Point	\$5,000.00
SW PA Legal Aid	Project to Remove Employment Barriers	\$4,000.00
Washington City Mission	Women and Children Shelter	\$9,000.00
Washington City Mission	Crabtree Kovacicek Veteran's House	\$2,500.00
Washington City Mission	Men's Shelter	\$4,000.00

→ **\$79,000.00**

HEALTH

ARC Human Services	Recovery and Mental Health	\$3,000.00
CASA for Kids	Child Advocacy	\$16,992.00
Catholic Charities	Family Therapy	\$6,500.00
Cornerstone Care	Smile for Life	\$11,016.00
Domestic Violence Services of SWPA	Shelter Counseling	\$17,004.00
SW PA Legal Aid	Domestic Violence Representation	\$9,996.00
Washington City Mission	Medical Clinic	\$3,500.00
Washington Health System	Children's Therapy Family Support	\$328.50
Pathways Foundation of SW PA	Your Child's Place	\$3,000.00

→ **\$71,336.50**

TOTAL ALLOCATIONS \$236,078.50

Statement of Financial Position

JULY 1, 2020 –JUNE 30, 2021

ASSETS

Cash and Cash Equivalents	\$325,798
Investments	317,163
Pledges Receivables, net	250,762
Prepaid Expenses	2,998
Property and Equipment, net	15,296
Beneficial Interest in Perpetual Trusts	592,847
Other Assets	1,547
TOTAL ASSETS	\$1,506,411

LIABILITIES

Accounts Payable	\$1,006
Program Payables	95,547
Deferred Revenue	26,843
Loan Payable—Paycheck Protection Program (PPP)	0
Other	4,659
TOTAL LIABILITIES	\$128,055

NET ASSETS

Unrestricted	\$736,870
Purpose Restrictions	48,639
Beneficial Interest in Perpetual Trusts	592,847
TOTAL NET ASSETS	\$1,378,356

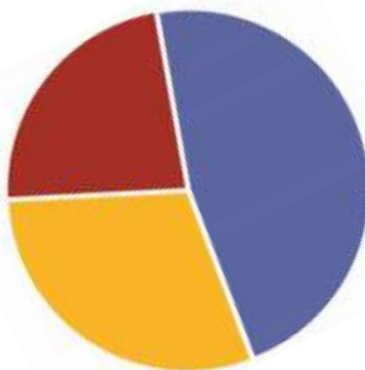
TOTAL LIABILITIES AND NET ASSETS

\$1,506,411

COMMUNITY INVESTMENT

**Donors' Contributions
Designated to Other
United Ways
23%**

**Donors' Contributions
Designated to
Specific Charities
Including Pass Through
to Other United Ways
30%**



**Community
Impact Fund—
Funding for 36
Local Programs
47%**

Workplace Giving Campaign Partners & Corporate Gifts

We extend our sincerest thanks to the following businesses, organizations and groups and their employees or members for supporting our work. Our appreciation for donating to the United Way of Washington County through a workplace Giving Campaign, sponsoring our fundraising efforts, and/or providing significant in-kind donations.

18 Karat, Incorporated
AccuTrex Products, Inc.
Advanced Orthopedics &
Rehabilitation
Allegheny Health Network -
Canonsburg Hospital
Amazon Smile Foundation
American Water
AT&T
ATI Flat Rolled Products
AAA
ACF Group
Alro Steel
Avanir Pharmaceuticals
Avient - Remote Sales
Babst Calland PC
Bentley Systems
Bison Charitable Foundation
Black Diamond Equipment Rental
Blueprints
Brookman Iron and Metals
BMW Manufacturing Co., LLC
Campbell Insurance Associates
Carpenter
Caterpillar
CDMG
Chapman Corporation
Cigna
Citizens Charitable Foundation
Claitman Engineering Associates
Columbia Gas of PA and MD
Comcast
Community Bank
Contura Energy Cumberland
Cornerstone Care
Curtiss-Wright Flow Control Company
Deloitte & Touche
Dollar Bank
Domestic Violence Services of SWPA
Don Miller, Inc.

DTE Energy
Duerr Packaging Co, Inc.
Duquesne Light Company
Eat 'n Park Hospitality Group, Inc.
Eli Lilly
Elliott Company
Enterprise Holdings, Inc.
EQT Corporation
Essential Foundation
Exact Sciences Corp.
Exelon
Exxon Mobil
F.N.B. Community Foundation
Federated Investors, Inc. UAN
FedEx
Fidelity Charitable
First Commonwealth Bank
FirstEnergy
FirstEnergy Foundation
First National Bank of PA
Fluor Corporation
Ford Motor Company - Retirees
Fort Cherry School District
Gateway Health Plan
Giant Eagle
Globe, LLC
Goldfarb, Posner, Beck, DeHaven
& Drewitz
Greenbriar Treatment Center
Guthrie, Belczyk & Associates, P.C.
Heeter Printing Company
Hefren Tillotson
Hernnberger Insurance, Inc.
Highmark Blue Cross
Huntington National Bank
IBM
ITW
James Harshman LLC
James & Melanie Crockard Foundation
Jack Buncher Foundation

Workplace Giving Campaign Partners & Corporate Gifts

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JC Penney
KeyBank
Key Fab
KoKosing
Koppers Inc.
L3Harris
Lamar Advertising
LANXESS Corporation OOA
Lifting Gear Hire
McCutcheon Enterprises, Inc.
Moody and Associates Inc.
MSA - Cranberry
Mylan
Nationwide Insurance
Naval Nuclear / Bechtel Marine
Propulsion Corp
NiSource Foundation
Northwest Savings Bank
Nova Chemicals Inc./Beaver
O'Reilly Auto Parts
Observer-Reporter
Pennsylvania American Water
Peoples
Pittsburgh Foundation
PNC Financial Services Group OOA
PPG Industries, Inc. OOA
Proudfit Insurance
Range Resources Corporation
Robertson Heating Supply Company
SafeLite Auto
Schwebel Baking Company
Scotti Law Group
Slovenian Savings & Loan Association
Songer Services
Southwestern PA Legal Aid
SP Floors
Starline Holdings, LLC
State Employee Campaign Appeal
Stephen I Richman & Audrey G.
Richman Foundation

Stryker Instruments
Stryker Medical
SWPA Human Services Inc. (SPHS)
Target
Transitional Employment
Consultants (TEC)
Telamon Corporation
The Techs
Tom Brown, Inc.
Trinity Area School District
Truist
U.S. Bank
UGI Energy Services, Inc.
United States Steel Corporation
UPMC
UPS
Viatrix
Walgreens
Waller Corporation
Walmart
Washington Auto Mall
Washington & Jefferson College
Washington County
Washington County Community
Foundation
Washington Financial Bank
Washington Health System/WHS
Foundation
Washington Physician Hospital
Organization, Inc.
Weld Tooling Corporation
WesBanco
Wilfred R. Cameron Wellness Center
Williams, Inc.
WJPA

*Our sincere apologies if your name
was inadvertently not listed.*

Leadership Giving

At the heart of United Way of Washington County is a dedicated group of people with strength, character and sense of purpose who inspire others to help meet the needs of the community. We are thankful for the generosity of our Leadership Givers who are committed to helping people and improving our community.

A leadership gift of \$750 or more to United Way of Washington County to its Community Impact Fund or through donor designation is an investment in more caps and gowns, stronger and financially stable families, healthier children and seniors, and increased access to basic needs such as food, shelter, medicine, transportation, and disaster relief. Your gift is strategically invested in local programs, initiatives, and community collaborations that aim to meet United Way of Washington County's community impact goals.

We proudly acknowledge the following FY2020-2021 Leadership Giving Members:

Alexis De Tocqueville

\$10,000 to \$49,000

Kenneth N. Kelso
William Zagorski

Platinum

\$5,000 to \$9,999

Mr. & Mrs Beichner
Eric Brenner
Jim Leckie
Justin Macken
Kenneth Magyar
John Montgomery
Pamela Moore
Kirk R. Oliver
Randi Starr
Allison Whitney

Gold

\$2,500 to \$4,999

Andy & Cindy Manski
Barbara L. Campbell
Brian J. Smith
Gregg West
Janet L. McQuaid
John A. Campbell
Justin Fedor
Justin W. Friend
Mark A. Campbell
Mark Kempic
Nicholas S. Olsavsky
Pamela J. Ryan
Rebecca Wild
Robert Young
Sarah S. Shaffer
Sherri Smith
Thomas J. Wild

Silver

\$1,000 to \$2,499

Frederick Abrew
Rick Alexander
Thomas H. Anderson
Andrew Ayres
Audra M. Balisky
Mark P. Beichner
J. Ronald & Patsy Lu Brandt
Kenneth C. Buker
Richard Burke
Diana Charletta
Peter Davis
Ralph Deer
Deron M. Donalson
Cynthia C. Dorazio
Jeanine M. Fallon
Carmine & Amber Fantini
Michael Floore
Paula Frauen
Theodore J. Gallagher
John Geyer
Natalie M. Gloady
Delbert O. Hague
Bob Hollick
Amy J. Iafrate
Patricia John
James Johnson
Nathan T. Kauffman
Robert Kerber
Michael Killion
William J. King
Gary & Amy Kissinger
Paul Kress
Brent A. Ladd
Adam Lanier
Thomas D. Loadman
John W. Magyar
Jason P. Marin
Christopher T. Marsh
Drew Medva
Garrett Mehl
Anna Michak

Benjamin L. Montgomery
David W. Moore
Anne Naqi
Richard P. Natili
Tobin Nelson
Janet M. Owens
Nicole Paloney
Robin Pascarella
Wayne & Cynthia Pfrimmer
David Rath
Edward V. Rayburg
Daniel C. Richmond
Benjamin Sutton
Jessica Tennant
Alfred Vallano
Jeffrey P. Walentosky
Nelson White
C. Joseph Willebrand
Thomas Wolf

Bronze

\$750 to \$999

Michelle A. Baber
David Bindseil
Douglas W. Bush
Sheila J. Cowieson
Linda L. Czambel-Lutes
Nathaniel D. Derose
Walter W. Durr
Francois Estellon
P. Ann & Joseph Hrabik
John Mackin
Meagan M. Moore
G. Clayton Nestler
Jeremiah Richardson
William R. Sarniak
Harlan G. Shober, Jr.
William Stajduhar
Keith R. Tyson Jr.
Robert Vaughn
Tracey Vogen
Brandi Welsch

*Our sincere apologies
if your name was
inadvertently not listed.*



From Hello to Help,
211 is Here



211 is a vital service leveraged by people throughout Washington County. Every day, people contact 211 to access free and confidential crisis and emergency counseling, disaster assistance, food, health care and insurance assistance, stable housing and utilities payment assistance, employment services, veteran services and childcare and family services.

No matter the situation, the Resource Specialists at 211 listen, identify underlying problems, and connect people in need with resources and services in their community that improve their lives. In 2020 alone, PA 211 answered more than 260,000 calls, connecting community members in need to life-changing support.

211 does more than “patch people through” to local agencies. Instead, 211 Resource Specialists are trained to identify root causes of an individual's problem – and connect them with a wide range of available resources that meet all the underlying needs, not just the one that prompted the call or text.

No other program has its “finger on the pulse” of America's greatest needs. It's a vital part of United Way's efforts to build stronger communities and fight for the health, education and financial stability of every person in every community. 211 makes the social services ecosystem/network more efficient by ensuring people in need are connected to local agencies that can help them.

If you need to connect with resources in Washington County, but don't know where to look, PA 211 is a great place to start. You can dial 211 or text your zip code to 898-211 to talk with a Resource Specialist 24/7. The Resource Specialist will listen to your needs, and give you information on programs in Washington County that might be able to help.

Community Focused Activities

LIVE UNITED Day of Service



Volunteers of UWWC's Workplace Giving Campaign Partners joined the UWWC's Nonprofit Partners on September 18, 2020 to work on a variety of one-time service projects to make a difference in our community!



CARE UNITED Drives



Two drive-through Care Drives were held to collect personal care and hygiene products for women and babies and summer toys for children. The items were distributed through some of our partner agencies.



Campaign & Community Recognition

FY 2020-2021

Campaign Chair – **Mark Kempic, President & COO of Columbia Gas of PA & MD**

Chairman's Awards

1st Place – Columbia Gas of PA and MD - \$117,325

2nd Place – EQT Corporation - \$100,118

3rd Place – Range Resources Corporation - \$59,844

4th Place – AccuTrex Products, Inc. - \$34,852

5th Place – Washington Financial Bank - \$28,640

Campaign Excellence Award – Washington Health System

The Alvin C. Janovich Community Leadership Award –
Lamar Advertising

The Clyde J. Tracanna Volunteer of the Year Award –
Bridget Valenica

The Liza N. Beale Loyal Contributor Awards –
Robert & Susan Young (Workplace Giving Campaign)
Dr. Wayne & Mrs. Cynthia Pfrimmer (Individual Donor)

The M. Kathleen Ramsey Student Volunteer of the Year Award –
Rachael Gavlik, Peters Township High School

Community Partnership Award –
Southwestern Pennsylvania Human Services, Inc. (SPHS)





New Address as of August 4, 2021:

70 East Beau Street, Suite 400

Washington, PA 15301

724-225-3310

www.unitedwaywashco.org

info@unitedwaywashco.org

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